

Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY THE METROPOLITAN INDIANAPOLIS BOARD OF REALTORS®



Hancock County

- 18.5%

Change in
New Listings

- 15.8%

Change in
Closed Sales

- 0.8%

Change in
Median Sales Price

Apr through Jun

June

	2013	2014	+ / -	2013	2014	+ / -
New Listings	514	493	- 4.1%	173	141	- 18.5%
Closed Sales	336	336	0.0%	133	112	- 15.8%
Median Sales Price*	\$138,000	\$139,000	+ 0.7%	\$146,000	\$144,900	- 0.8%
Average Sales Price*	\$155,379	\$157,337	+ 1.3%	\$160,348	\$160,484	+ 0.1%
Percent of Original List Price Received at Sale*	93.0%	94.4%	+ 1.5%	93.0%	93.7%	+ 0.8%
Months Supply of Inventory	5.7	5.1	- 10.7%	5.9	5.4	- 8.2%
Single-Family Detached Inventory	474	479	+ 1.2%	498	496	- 0.4%
Townhouse-Condo Inventory	16	10	- 35.4%	17	11	- 35.3%

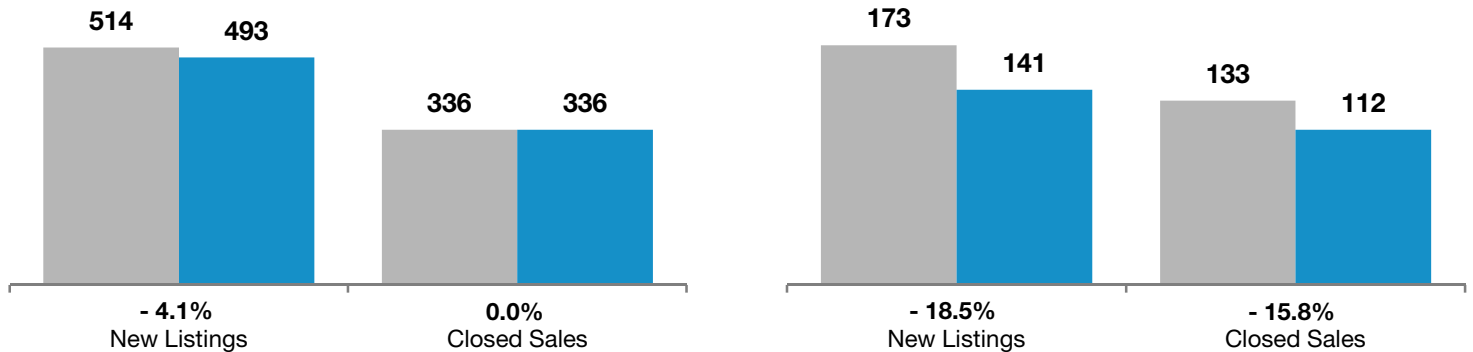
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Apr through Jun

■ 2013 ■ 2014

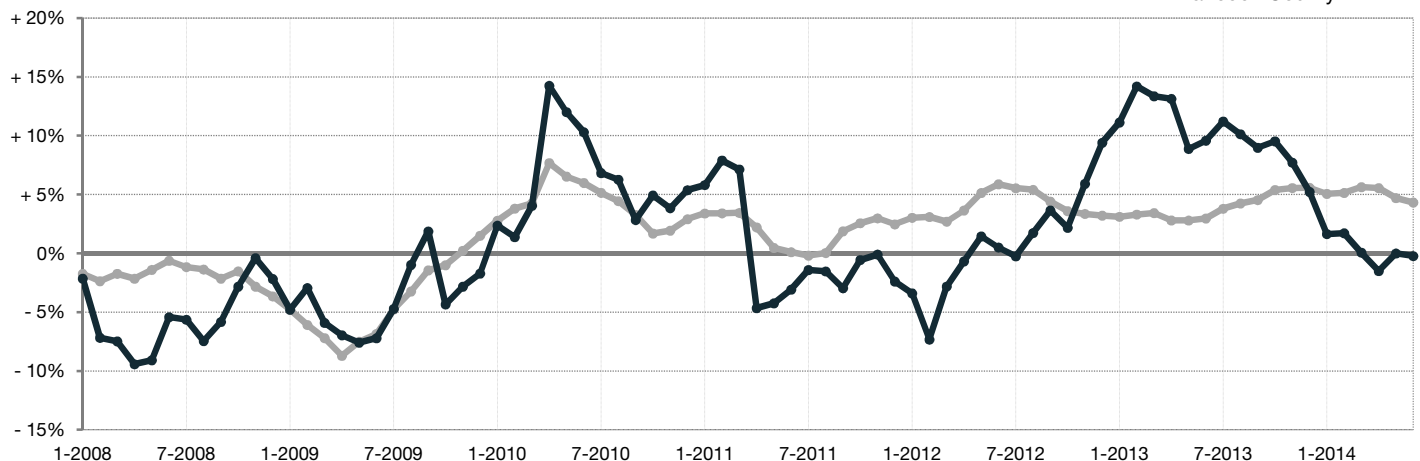
June

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

Indianapolis Metro Area — Indianapolis Metro Area
Hancock County — Hancock County



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data obtained from the Broker Listing Cooperative® (BLC®). Provided by the Metropolitan Indianapolis Board of REALTORS® and Multiple Listing Service. | Powered by 10K Research and Marketing.